

Evaluating Comprehensive Savings



It's important to understand the metrics your clients care about and what it takes to tackle their management challenges and maximize savings.

Key performance indicators that help determine what's best for your clients and their members:

- Total Gross Cost
- Average Gross Cost/Rx
- % of Total Specialty Gross Cost
- Specialty Gross Cost Per Member Per Month (PMPM)
- Specialty Net Cost PMPM (Net of Rebate and Net of Member Cost Share)
- Day Supply PMPM
- Cost per Day Supply Net of Rebate and Member Cost Share
- Total Trend +/- Rebates
- Specialty Trend +/- Rebates



Learn more about our integrated, comprehensive approach to managing specialty costs >