



Formulary Strategies

Creating choice and maximizing value in an evolving market

We continue to help you achieve lower net cost through formulary strategies that balance clinical appropriateness, plan member experience and economics.

Landmark legislation and manufacturer list price decisions on certain products like insulin may have potential impacts that could change how you approach your benefits strategy.

Our core formulary principles remain unchanged — we offer formularies that complement your objectives and help achieve lower net cost. And we’re expanding on our strong lower net cost foundation to create optionality — providing you with choice to select a formulary that aligns with your cost management and member experience priorities.

Formulary choice leads to improved economics

For clients that wish to take advantage of lower net cost strategies with lower list prices*

Existing
template formularies

For clients that wish to take advantage of lower net cost strategies driven primarily through rebates*

New Choice
template formularies



Lower net cost

Both options will remain focused on **providing lower net cost while balancing member experience.**

*Where appropriate and applicable.

A TRIED AND TESTED PHILOSOPHY

Getting to lower net cost is the foundation of our formulary approach

We continually monitor the pharmaceutical landscape and evolve our formulary strategies to help clients stay ahead of marketplace trends, while offering their members coverage for clinically appropriate, cost-effective medications.



Our formulary strategies provide you with choice in how you wish to achieve lower net cost.



Contact your account team today to discuss formulary options that complement your plan strategies.